

# The Bee Line

Newsletter of the Oregon State Beekeepers Association

Volume 17  
Number 6

November  
1992

## Joann's Honey Of Reedsport Wins Best Packaging Award

By Marilyn Weatherly

Joann Olstrom may have proven that surprises come in small packages.

Her entry of five tiny jars filled with honey packed into a small wooden crate earned the best packaging award at the National Association for the Specialty Food Trade in Washington, D.C.

The Reedsport beekeeper and Marita Trunk of Newberg were among the winners in the honey entries.

The awards were announced by the National Honey Board.

Joann's mini-jar gift crate contains four jars of honey with nuts — called "Nutty Honey" — and one jar of wildflower honey.

Her husband, Bob, an instructor at Reedsport High School, makes the crates and Joann bottles the honey and decorates the packages.

A gourmet item, Nutty Honey is a mixture of nut meats and wildflower honey seasoned with vanilla and spices.

(The writer found it terrific as a warmed topping on toast or ice cream.)

For her all-Oregon gift packs, Joann uses hazelnuts (filberts) or walnuts. Almonds and pecans are also available.

The English-style hexagonal preserve jars Joann uses are both decorative and popular. The hex jar simulates the six-sided, hexagonal shaped cells worker bees build in the hive.

Each crate contains a recipe brochure and is decorated with a ribbon bow, a small honey dipper and bright-eyed bee.

In late June, Joann learned that the contest had a category for honey packaging. She hastily prepared her entry, only to find out that it must

arrive in Washington D.C. just two days later. Thanks to the post office's next day express mail service, Joann's entry arrived in the nick of time.

Joann was invited to a July awards ceremony in Washington D.C., but was unable to attend. The honey board shipped the walnut and brass plaque to her home via U.P.S. It now hangs in a place of honor on the wall where she keeps her honeybee memorabilia.

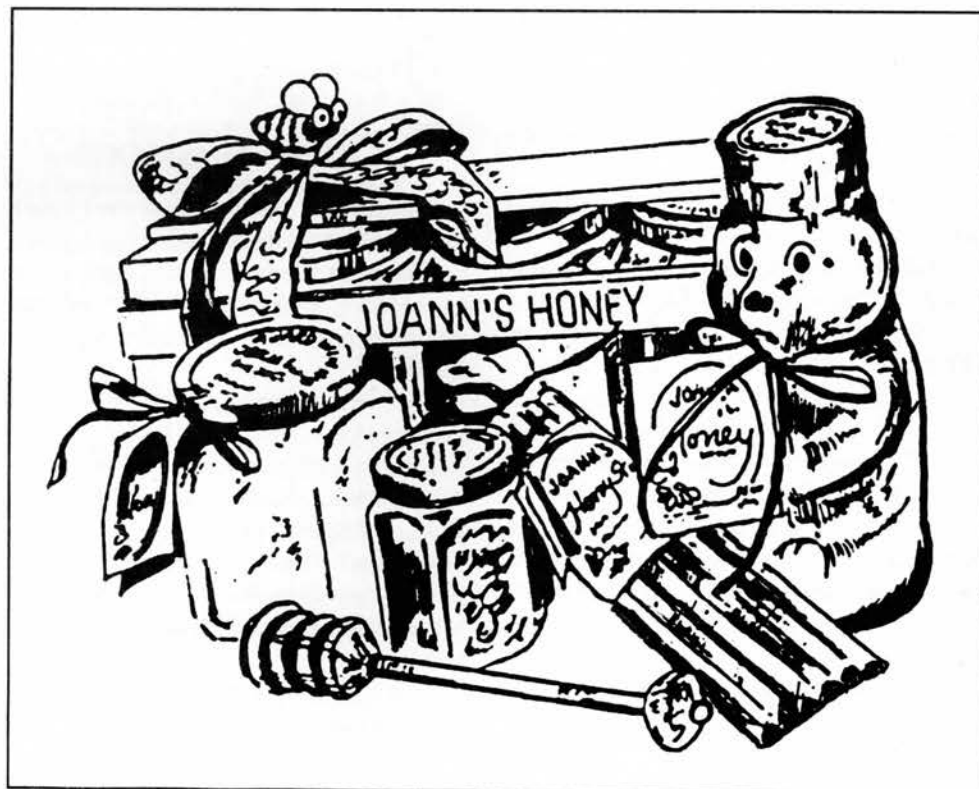
The label and recipe included with Joann's award-winning gift crate are typical of her marketing technique. No matter what the size or shape of the container, each accompanying label reflects Joann's personal mission to promote honey products. Labels

include interesting facts on the honeybee and beekeeping together with recipes and serving suggestions.

By reading Joann's labels one learns, for instance, that more than one-third of our food supply—from almonds to zucchini and blueberries to watermelons—is dependent upon or helped by bee pollination.

The consumer also reads: "Honey is available in several forms—liquid, crystallized and in the comb. To re-liquify crystallized honey, warm opened honey container to about 120 degrees."

The term "cottage industry" takes on a whole new meaning when one sees the scope of beekeeper Joann Olstrom's home-based business in Reedsport.



home-based business in Reedsport.

Joann and her husband, Bob, live in a duplex nestled against coastal foothills at the edge of town.

The Olstroms live in one half of the duplex; their business, called Joann's Honey, "lives" in the other half.

When one walks through the door, floor-to-ceiling shelves meet the eye. The shelves contain row-on-row of boxes. Inside the boxes, one observes tidy rows of honey products packaged in interesting containers. Each container has its own custom-designed label and decorative touch.

Looking around, one spots gift crates, hex jars, two sizes of plastic honey bears, packaged honeycomb, honey sticks, cardboard boxes, packaging materials.

One corner of the room is given over to the wooden slats Bob uses for building gift crates. He wood-burns the words "Joann's Honey," "Oregon Coast," "It's Bear Approved," or "Oregon" onto the crate slats.

Downstairs, a large storage room is full of supers ready to be extracted. Joann bought much of her equipment (electronic scales, warming ovens, shelves, etc.) from stores or beekeepers who were going out of business.

Because of the compact size of the room Joann says, "Everyone else has a 'honey house' but we have a 'honey room'."

She puts her honey room to good use. Each year, Joann extracts and bottles between 11,000 and 12,000 pounds of honey. She does it by scheduling "two big bottling sieges a month, maybe for a week at a time."

Joann and Bob have nearly 150 hives located mostly among the hills and valleys of the Oregon Coast. Hives are kept at Ash Valley, Coos Bay, Florence, Reedsport, Scottsburg, Smith River, Elkton, Kellogg and elsewhere. From collecting to marketing, Joann keeps track of which honey came from each bee yard because some customers request honey from a particular place.

Joann trades or buys selected varieties of honey from other Pacific Northwest beekeepers so she can offer a wider range of flavors and colors.

"There will always be a place for the big beekeeper who has barrels of honey and 'bottles it' in 55 gallon drums instead of small containers. With our

packaging, we're going the extra mile with it here," Joann says.

Joann points out that her gourmet honey business needs are different than most beekeepers. She must buy a host of small bottles and jars, decorative accompaniments and shipping supplies. Then she must have space for storage.

Marketing honey products takes a fair amount of time and know-how.

Joann and Bob have gleaned valuable information attending small business classes at Southwestern Oregon Community College. They've learned about wholesaling, retailing, delivery, billing and inventory.



Joann Olstrom

Joann has tried almost every marketing strategy imaginable.

She sells wholesale and retail, in her hometown and nationwide, through catalogs, mail order and sales representatives.

Her honey products can be found in grocery stores, gift shops, bed and breakfasts, book stores, craft shows, Saturday markets, restaurants, and even at the Los Angeles Zoo.

Joann's Honey is sold in about 300 places, mostly in the Pacific Northwest, but also in scattered outlets across the country.

She shares tidbits of information about where her honey goes.

A Bed and Breakfast in Iowa buys

honey sticks as the focal point of tea parties and ceremonies following certain themes.

One month customers are invited to wear Victorian clothing to a Victorian tea party. Another time they bring their teddy bears to a teddy bear tea party. Joann's chocolate honey sticks help carry out the theme for a chocolate tea party. The B&B owners teach high school students how to properly make and drink tea.

"Bandon is a real honey town," Joann observes. Grocery stores there devote three or four feet of shelf space to honey.

Recently Joann received a honey-related phone call from Alaska's Aleutian Islands.

A bookstore in Coos Bay began to sell flavored coffees, then branched out to sell teas, honey sticks, hex jars, gift crates, honeycomb and honey cookbooks along with pop-up books about honey and bees.

Joann's Honey was even juried and accepted into the State Capitol gift shop.

Making deliveries is part of Joann's business. She stocks stores along the coast and from Eugene to Portland.

Joann has been beekeeping as a hobby for about 20 years and has been in business for 11 years. She began to specialize in creative packaging the year she and Bob collected so many swarms that their hives produced 1,500 pounds of honey. "Can you imagine 1,500 pounds worth in glass gallon jars?" she asks.

When the business began, she started typing her own labels and did the lettering by hand. As the business grew, Joann kept the same label design concepts, but switched over to professional typesetting and printing.

The labels are hand-folded by handicapped people at a Coos Bay sheltered workshop.

Bob points out that a home business like Joann's Honey "generates work for a whole bunch of other people—jar-makers, printers, U.P.S., the post office and others."

U.P.S. shipping alone amounts to several thousand dollars a year.

"If Oregon wants to help themselves out of recession, there's room out there for starting a small business," he says.

Story and Photo by  
Marilyn Weatherly

## Oregon State Beekeepers Association

### 1992 officers

*President:*

Marjorie Ehry  
19500 N. Highway 99W  
Dundee, Oregon 97115  
Telephone: 1-864-2138

*Vice president:*

Richard Turanski  
P.O. Box 2744  
Eugene, Oregon 97402  
Telephone: 1-689-0913

*Secretary-treasurer:*

Phyllis Shoemake  
1874 Winchester N.W.  
Salem, Oregon 97304  
Telephone: 1-364-8401

The Bee Line, the official publication of the Oregon State Beekeepers Association, is published 10 times a year. Subscriptions are included with OSBA membership.

**To subscribe, send checks to:**

Phyllis Shoemake, 1874 Winchester N.W.,  
Salem, Ore. 97304.

**Send news items, announcements,  
letters and advertising to:**

Connie Petty, Editor,  
1033 Gibson Hill Road N.W.  
Albany, Oregon 97321  
Telephone: (503)-928-7924  
or (503)926-8718

### ADVERTISING RATES

**Business ads, per issue:**

Business Card Size \$7.50  
Quarter Page 20.00  
Half Page 35.00  
Full Page 100.00

**Classified ads, per 30 words:**

OSBA Member \$2.00  
Non-member 3.00

Deadlines are the 15th of the month before the ad is to appear. Make checks payable to the OSBA.

Mail To: The Bee Line  
c/o Connie Petty  
1033 Gibson Hill Road N.W.  
Albany, OR 97321

Letter to the Editor:

## Finding A Buyer For Your Extra Honey

Got a surplus of honey this year? Want to sell some to a packer or to another beekeeper who needs more? Great!

Prospective purchasers can be contacted by phone or letter. "I've got 'CoffeeBerry' honey from my bees over in 'Make-Believe Valley' and 'Seaweed' honey from the Coast. It's in XX pound buckets (or barrels) and I want XX cents per pound."

Is that the price at your honey house? Will you deliver? Or will you meet the buyer part way between? (We have purchased all three ways from other producers.)

All this information is of value to the buyer. You might also note that 'Seaweed' honey is a water white, strong-tasting honey and that your 'CoffeeBerry' is black as midnight and mild as Karo syrup.

If the buyer is interested, offer to send a small, several-ounce sample of each of the honeys. And BE SURE to label each jar with your name and the name of the variety of honey. There's nothing like being given several unlabeled samples and trying to remember which is what!

You might also say where your honey is extracted—your honey house or at Sam Jones' place who does it for hire, whether it is pretty well strained, there's an inch of bees and wax floating in the barrel, etc.

When the sale is set, you need to remember there may be ASCS paperwork, and there will be National Honey Board paperwork. Seems like there's red tape sticking to everything we do these days!

The best way to end a sale is with an immediate exchange of honey and money!

Joann Olstrom  
3164 Maple Court  
Reedsport, OR 97467

## Membership and Publications

Membership in the Oregon State Beekeepers Association is open to anyone who has an interest in bees and beekeeping. You do not need to own bees or reside in Oregon to join.

OSBA Membership: \$15 per person. Includes 10 issues of the BEE LINE and a vote in all OSBA elections. If you belong to a local group, which one? \_\_\_\_\_ (Your local gets \$1 of your dues.)

Amt. Enclosed    New?

\_\_\_\_\_

Foreign subscriptions are \$23.

25% Membership Discount on All Magazine Subscriptions:

<i>American Bee Journal</i>	1 yr. \$11.22, 2 yrs. \$20.85	_____	<input type="checkbox"/>
<i>Gleanings In Bee Cultures</i>	1 yr. \$10.45, 2 yrs. \$19.15	_____	<input type="checkbox"/>
<i>The Speedy Bee</i>	1 Yr. \$11.75, 2 Yrs. \$22.25	_____	<input type="checkbox"/>

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please make checks payable to OSBA and send to:  
Phyllis Shoemake, 1874 Winchester NW, Salem OR 97304.



**Fall Conference  
 Oregon State Beekeepers Association-  
 Washington State Beekeepers Association  
 Greenwood Inn, Beaverton, Oregon  
 November 12-14, 1992**

**Pre-registration:** \$35 per person; \$40 per family \_\_\_\_\_

Pre-registration, one day: \$25/person; \$30 family \_\_\_\_\_

Wine and Cheese Social (**Thursday**): \$3 person \_\_\_\_\_

**Banquet (Friday):** \$19 per person \_\_\_\_\_

Roast beef \_\_\_\_\_ seafood buffet \_\_\_\_\_

**Research Luncheon (Saturday):** \$20 per person \_\_\_\_\_

(\$7 goes for research projects)

(Prices for both meals include gratuity)

**Total enclosed:** \_\_\_\_\_

Number attending: Adults \_\_\_\_ Children \_\_\_\_

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

TELEPHONE NUMBER: (\_\_\_\_) \_\_\_\_\_

**Make checks to: Oregon State Beekeepers Association.**

PLEASE BRING THIS FORM ALONG WITH YOUR CHECK  
TO THE CONVENTION.

**For information:**

George Hansen, Conference Chairman: 1-824-2265

Bill Rufener, Conference Publicity: 1-324-2571

Marjorie Ehry, OSBA President: 1-864-2138

## About Your Speakers

### Dr. William Wilson

A native of Utah, Dr. Wilson studied at Colorado and did his doctoral research at Ohio State. That work involved spore transmission of American Foulbrood disease (AFB) and preceded his development of Terramycin patties for prevention of AFB. In 1972 he was made Director of Research at USDA's Laramie, Wyoming Honeybee Lab. On a study trip to Mexico in 1980, Dr. Wilson discovered the presence of the tracheal mite, to everyone's surprise and consternation. He is now working on controls for Varroa and tracheal mites and is involved in Africanized honeybee research for the USDA in Weslaco, Texas.

### Douglas McCutcheon

Three years ago Doug McCutcheon retired as supervisor of the Apiary Program in the British Columbia Ministry of Agriculture. Earlier he had owned and operated 900 hives and was a director of the Saskatchewan Honey Producers Co-op. He is now involved in testing, developing and marketing bee pheromones for Phero Tech, Inc., of Delta, British Columbia. McCutcheon also sells bee publications through the Beekeeping Education Service/Wicwas Press.

### Dr. Michael Burgett

Dr. Burgett finished his doctoral work under Roger Morse at Cornell University in 1973 and came to Oregon State University in 1974. He is currently Professor of Entomology/Apiculture with duties in teaching, extension and research. Mite pests of honeybees are his research interest. He oversees the work of three graduate students. Dr. Burgett has gone to Turkey, Egypt, Thailand, Vanuatu and Belize as an apiculture researcher and consultant.

### David Turner

After growing up in North Dakota and Virginia, David Turner came to Oregon in 1950. He started working for Oregon Department of Agriculture as a fruit and vegetable inspector in Medford in 1957 and bee inspector in 1959. He became chief inspector in 1978. Turner resides in Salem.

### Michael Ingalls

Michael Ingalls of Sulton, Wash., is the owner and president of Pure Foods, Inc. Begun in 1982, the company supplies honey and other bulk ingredients for industrial food manufacture and bottles honey for retail trade under Pure Gold, Miller's and Heins labels. The major portion of his honey comes from imports, but domestic honey is increasingly used. Ingalls serves on the National Honey Board in one of the two chairs reserved for honey importers.

### Dr. Lynn Royce

Dr. Lynn Royce grew up in California and earned a bachelor's degree from Chico State. She qualified for a master's degree from the University of Kansas in 1973 by studying mites on bumblebees. About 10 years later she began the doctoral program at Oregon State, finishing in 1989. Her doctoral research involved development of a model to describe population changes for honeybees and tracheal mites. Dr. Royce is now an Assistant Professor at OSU in a teaching position.

### Leonard Pankratz

A native of Alberta, Pankratz grew up in a beekeeping family and now runs Can-Am Apiaries in Orland, Calif. He learned queen-raising from his father-in-law, Harvey Penner, and produced queens in California and honey in Canada until the Canadian border was closed to bee shipments in 1986. Pankratz is a past president of the California Bee Breeders Association and has been a generous supporter of the Oregon and Washington Beekeeper Associations.

### Dr. Larry Connor

Dr. Larry Connor was born in Michigan and earned entomology degrees at Michigan State University, including a master's and Ph. D. His doctoral research was on pollination. He was Extension Entomologist at Ohio State four years, then ran Dadant's queen breeding program in Florida for four years. In 1980 Dr. Connor started the Beekeeping Education Service and enlarged that work with the purchase of Wicwas Press from Roger Morse in 1988. He also became secretary-treasurer of American Honey Producers Association in 1991. He now serves the 750 AHPA members, edits and publishes three apiculture periodicals, manages sales and new Wicwas publications.

### James Bach

James Bach started keeping bees in 1960. He was a local bee inspector 1969-70, a partner in a beekeeping supply store from 1973-77, and appointed State Apiarist in the Washington Department of Agriculture in 1977. Bach has been President of the Apiary Inspectors of America three years and has been on several national policy-making panels affecting the bee industry.

### Jack Thomas

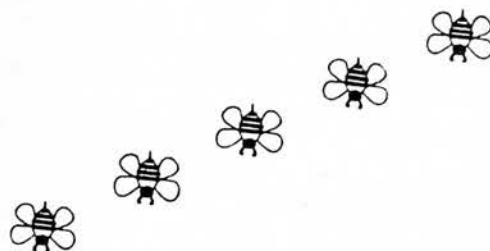
Bees were in Thomas' family environment while he was growing up in Minnesota. Mann Lake Supply, which he founded with his wife, Betty, eight years ago, has developed several new or improved products for beekeeping and now is one of the largest national marketers of beekeeping supplies. The Hackensack, Minn., company specializes in feed products and medications for bees.

### Dr. Rob Page

Dr. Page earned a Ph.D. in genetics at the University of California/Davis in 1980. He worked in Wisconsin and Ohio during the '80s, then returned to Davis in 1989. Using the honeybee as a model system, Dr. Page's research interests include molecular and behavioral genetics as well as the applied genetics of breeding bees for practical purposes. Working with associates, he has developed a lab assay for tracheal mite resistance, demonstrated how to produce a bee with resistance to tracheal mites, and discovered the protection from mites afforded bees by vegetable oil. His research focus is on genetics of defense and foraging behavior.

### Dr. Dan Mayer

Dr. Mayer has degrees from Washington State and Simon Fraser Universities. For 20 years he has worked in Integrated Pollinator and Pest Management at WSU. With Carl Johansen, he is co-author of the book, "Pollinator Protection: A Bee and Pesticide Handbook," from Wicwas Press.



**Oregon State Beekeepers Association**  
and the  
**Washington State Beekeepers Association**  
**FALL CONFERENCE**  
**Thursday thru Saturday, November 12 to 14, 1992**  
**Greenwood Inn, Beaverton, Oregon**

**Thursday, November 12:**

- 3 to 5 p.m. OSBA Board Meeting  
7 to 9 p.m. Cheese and Wine Social

**Friday, November 13:**

- 9 a.m. Opening Remarks:  
Marjorie Ehry, president, OSBA;  
Bob Zahler, president, WSBA.
- 9:15 a.m. "Status of Africanized Honeybee in South Texas and Mexico"  
Dr. Bill Wilson, U.S. Department of Agriculture,  
Weslaco, Texas.
- 10 a.m. Break
- 10:15 a.m. "Mite Control Today and in the Future,"  
Dr. Michael Burgett, entomologist, Oregon State University
- 11 a.m. "American Honey Producers and the Politics of Beekeeping"  
Larry Connor, secretary-treasurer,  
American Honey Producers/owner,  
Beekeeping Educational Services, Cheshire, Conn.
- 11:30 a.m. Lunch on your own
- 1 p.m. "The Risk of Pesticides to Bees"  
Dr. Dan Mayer, entomologist,  
Washington State University, Prosser, Wash.
- 1:45 p.m. "Genetics of Pollen Gathering,"  
Dr. Rob Page, entomologist,  
University of California at Davis
- 2:30 p.m. Break
- 3 p.m. Business meetings
- 5 p.m. No-host Social Hour
- 6 p.m. Banquet, auction, open mike and open video show

**Saturday, November 14**

- 9 a.m. "Parasitic Mite Control & Detection,"  
Dr. Bill Wilson, USDA, Weslaco, Texas

- 9:45 a.m. Apiary Inspectors Reports for 1992:  
Dave Turner, State of Oregon,  
Jim Bach, State of Washington
- 10:15 a.m. Break
- 10:45 a.m. "Medications: Proper Uses and New Uses  
Against American Foul Brood,"  
Jack Thomas, owner, Mann Lake Supply, Hackensack, Minn.
- 11:15 a.m. "Queen Mating in Enclosures,"  
Dr. Lynn Royce, assistant professor,  
Oregon State University
- 12:30 p.m. Research Luncheon: "Africanized Honeybee Research  
at the University of California/Davis"  
Dr. Bob Page, entomologist,  
University of California at Davis.
- 2 p.m. "Queen Mandibular Pheromone as a Pollination  
Stimulant; Latest Results,"  
Doug McCutcheon, consultant,  
Phero Tech Inc., Langley, B.C.
- 2:45 p.m. Break
- 3:15 p.m. "So You Want to be a Beekeeper?"  
Leonard Pankratz, queen breeder,  
Can-Am Apiaries, Orland, Calif.
- 4 p.m. "The Honey Market Today and in the Future"  
Larry Connor, secretary-treasurer, American Honey Producers;  
Mike Ingalls, Sultan, Wash., member, National Honey Board
- 5 p.m. Adjourn

## 1992 Beekeepers Conference: Where, when, how, who

### ROOM RESERVATIONS:

The Greenwood Inn,  
10700 S.W. Allen Blvd.  
Beaverton, Ore. 97005  
Rates: \$55 plus 7 percent tax per  
night single/double rooms  
Telephone: 1-800-289-1300; 1-503-  
643-7444.  
Fax: 1-503-626-4553.

### REGISTRATION:

See page 4, this issue of The Bee  
Line.  
Be sure to bring your registration  
and check for registration to the  
convention.

### BEAVERTON INFORMATION:

Beaverton Area Chamber of Com-  
merce,  
4800 S.W. Griffith Drive, Suite 100  
Beaverton, Ore. 97005.  
Phone: 1-503-644-0123.

### AUCTION:

Alan Ehry,  
19500 N. Highway 99W  
Dundee, Ore. 97115  
Phone: 1-503-864-2138

### EXHIBITS:

John Mespelt,  
1830 Queen Ave. S.W.,  
Albany, Ore. Phone 1-503-926-1850.

### HONEY POT COLLECTORS:

Betty Ramsey, 4455 Nevada St.  
Salem, Ore. 97305. Phone 1-503-393-  
3357

### CHAIRMAN:

George Hansen, Foothills Honey  
30576 Oswalt Road, Colton, Ore. 97017  
Phone 1-503-824-2265

### PUBLICITY:

Bill Rufener, 39100 N.W. Banks Road  
Banks, Ore. 97106, phone 1-503-324-  
2571

### OSBA President:

Marjorie Ehry, 19500 N. Highway 99 W  
Dundee, Ore. 97115  
Telephone 1-503-864-2138

## Message from Marjie:

### Dear Beekeepers,

This is a great time of year...summer's over and the leaves are turning beautiful colors.

Your bees should be home and settled in for winter and the last drop of honey extracted. Now it's time to relax and visit with fellow beekeepers from Oregon and Washington at the fall conference November 12 to 14 at the Greenwood Inn in Beaverton.

As of last week, about 50 people had pre-registered for the conference, including 20 from the state of Washington.

As hosts, let's all welcome our neighbors.

Conference chairman George Hansen and his committee have made every effort to educate and entertain you during the conference.

The committee has planned an extremely interesting program. And some important topics are on the agenda of business meetings.

Remember, too, you'll have a chance to show off your products at the honey show and bid against Don Ames at the auction.

Now for some information, facts and issues:

### OSBA board to meet Thursday, Nov. 12

In order to save time during the conference, I have called an executive board meeting from 3 to 5 p.m. Thursday, Nov. 12. Washington beekeepers will also hold a board meeting that day.

Our discussion will include changes in the Oregon apiary law and the use of Miticur in treating tracheal and varroa mites.

Board members are asked to bring any resolutions they may have to this meeting.

### Oregon apiary program funding

Gov. Barbara Roberts has prepared a budget that does not include funding for the apiary program, would abolish the Apiary Advisory Committee, and deregulate beekeeping.

The budget was discussed at the summer business meeting. At that time, the OSBA board developed a proposal and sent it to the Oregon Department of Agriculture.

On Oct. 13, the Apiary Advisory Committee met with department of agriculture representatives Bob Hawkes and Dave Turner.

Hawkes presented a rough draft of the bill. Copies of this draft will be available and options discussed at the business meeting during the conference at 3 p.m. Friday, Nov. 13.

Options include a registration system through OSBA, license fees for beekeepers based on the number of colonies owned, and having individual beekeepers pay for the cost of inspection.

### Miticur clears some EPA hurdles

Anne Lindsay, director of the Environmental Protection Agency's Pesticide Registration Division, has recommended that amitraz strips—Miticur—be approved for Section 3, General Use registration.

If approved, the strips could be used as a single treatment against both tracheal and varroa mites.

Troy H. Fore Jr., executive secretary of the American Beekeeping Federation Inc., relayed this information to OSBA.

According to Fore, this means Miticur has cleared legal and scientific scrutiny. The proposed tolerances are 6.0 people

per million (ppm) for beeswax and a 1.0 in honey.

The final decision will be made by Linda J. Fisher, EPA assistant administrator for pesticides and toxic substances, and Douglas D. Camp, director of EPA's pesticide programs.

Apparently the only remaining obstacle is the cancer risk associated with amitraz, Fore said. New exposure data show a risk of 2.9 people per million developing cancer from current uses (the old data was 3.5/million).

Even though the use in beehives would increase this risk only negligibly, EPA is reluctant to permit more uses. The agency has a general policy of permitting exposure risks only up to 1 person per million, Fore said.

We need to encourage a prompt decision and stress the need for an alternative to fluvalinate to reduce development of resistance, the problems associated with the use of methol under some conditions, and the advantages of having a single treatment for both tracheal and varroa mites.

Beekeepers are asked to write to: Linda J. Fisher, Assistant Administrator, Pesticides & Toxic Substances, and Douglas Camp, director, Office of Pesticide Programs, both in care of: EPA, 401 "M" St. S.W., Washington D.C. 20460.

See you Nov. 12-14  
Marjie Ehry, President  
Oregon State Beekeepers

## National Honey Board Contest Winners

Thirty-one gourmet food manufacturers entered a total of 82 products in the National Honey Board's inaugural Best Honey-Containing Product Contest.

Marita Trunk, of Oregon Apiaries in Newberg, won the Grand Prize for overall honey product with her "Raspberry Honey Creme" and "Blackberry Honey Creme" tied for second.

The Bee Line will feature Trunk in its next issue.

Joann Olstrom of Reedsport, Ore., featured in this issue, took top honor for "Best Packaging."

The other "Best Honey Flavor" award went to Buns of Boston, Jamaica Plain, Mass., for honey-glazed coffee buns.

Antique Mall Ltd. and Crown Restaurant, Indianola, Miss., won the "Most Original Honey Use" award for honey-smoked catfish filets.

The contest was part of the National Association for the Specialty Food Trade show held July 28, 1992 in Washington, D.C.

Entries were judged by editors of three magazines, Alfred Vaughn, Fancy Food Magazine; Nancy Moore, Gourmet Retailer, and Nancy Burnett, Gourmet News.

— Connie Petty, editor



## Who's Who in Beekeeping in Oregon

### Oregon State Beekeepers Association

**President:**  
Marjorie Ehry 864-2138  
19500 N. Highway 99W  
Dundee, Ore. 97115

**Vice President:**  
Richard Turanski 689-0913  
P.O. Box 2744  
Eugene, Ore. 97402

**Secretary-treasurer:**  
Phyllis Shoemaker 364-8401  
1874 Winchester N.W.  
Salem, Ore. 97304

### REGIONAL REPRESENTATIVES

**Willamette Valley**  
Don Ames 935-1644  
25222 Arnold Lane  
Elmira, Ore. 97437

**North Coast:**  
Bob Allen 322-3819  
P.O. Box 434  
Garibaldi, Ore. 97118

**South Coast:**  
Bruce Yeager 888-6833  
6833 Joe Ney-Davis  
Coos Bay, Ore. 97420

**Central Oregon:**  
Bob Morgan 298-5719  
3800 Benson Road  
The Dalles, Ore. 97058

**Eastern Oregon:**  
Dave Lefore 938-3286  
Rte. 3, Box 207E  
Milton Freewater, Ore. 97862

**Southern Oregon:**  
George Steffensen 474-4305  
1634 Fish Hatchery Road  
Grants Pass, Ore. 97527

### OFFICERS/AFFILIATE GROUPS

**Coos County**  
President: Gordon Starr 396-4537  
Vice president: Vernon Hone 572-2721  
Secretary: Rebecca Leiper 267-5089

**Tualatin Valley**  
President: James Marshall 642-3319  
Vice president/  
Secretary: George Robins 244-5746  
Treasurer: Patti Jo Campbell 648-9820

**Southern Oregon**  
President: John Campbell 664-4867  
Vice president: Bob Conlogue 899-8961  
Secretary: Dennis Morefield 535-6050

**Portland**  
Pres: Lewis Morgan 775-2796  
VP: Frank Courtway 761-2961  
Sec: Carol/Scott McConnachie 656-4241

**Klamath**  
Pres: Ken Crow 882-1893  
VP: Chef Hamaker 882-2404

**Lane County**  
Pres: Lloyd Gordinier 344-5851  
VP: Glenn Miller 937-2070  
Sec: Christine Erwin 942-7061  
Treas: Jim Sheridan 344-1354

**Tillamook County**  
Pres: Bob Allen 322-3819  
VP: Fritz Hoffman 368-5312

**Willamette Valley**  
Pres: Walt Nichol 585-5705  
VP: Darrell Gulstrom  
Sec: Hamid Kaskaie  
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Nectar & Pollen Flora: Bertie Stringer  
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John Mespelt 926-1850  
Bob Morgan 298-5719

**STATE BEE INSPECTOR**  
David Turner 378-3774  
Department of Agruculture  
635 Capitol Street NE  
Salem, OR 97310

**EXTENSION ENTOMOLOGIST**  
Dr. Michael Burgett 737-4896  
Department of Entomology  
Oregon State University  
2046 Cordley Hall  
Corvallis, OR 97331-2907

### Local Group Meetings:

**COOS COUNTY**  
7:30 p.m.,  
Third Friday,  
except December.  
Coquille Annex.  
Coquille

**KLAMATH COUNTY**  
Dates and places vary.  
Call officers above.

**LANE COUNTY**  
7:30 p.m.,  
Second Tuesday;  
Public Employees  
Credit Union Bldg.,  
1155 Chambers St.,  
Eugene.

**PORTLAND**  
7:30 p.m.,  
Fourth Monday;  
Far West Federal Bank,  
McLoughlin Blvd.  
Oregon City.

**SOUTHERN OREGON**  
7:30 p.m.,  
First Monday;  
Ag Extension Auditorium,  
Maple Park Drive,  
Medford.

**TILLAMOOK COUNTY**  
7:30 p.m.,  
Third Tuesday;  
Fish & Wildlife Bldg.,  
4909 Third St.  
Tillamook

**TUALATIN**  
7:30 p.m.,  
First Wednesday  
Bldg. No. 3,  
Rock Creek Campus,  
Portland Community College.

**WILLAMETTE VALLEY**  
7:30 p.m.,  
Fourth Monday;  
Room 32B,  
Chemeketa Community College,  
Salem

### We'd like to include you...

The Bee Line would like to tell others when and where your group meets and publish your calendar and reports of activities before - or after - they happen.

Please send information before Nov. 20, 1992 to:

**The Bee Line**  
1033 Gibson Hill Road N.W.  
Albany, OR 97321

Name of local chapter: \_\_\_\_\_

Meeting time and day: \_\_\_\_\_

Place (include address): \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Contact (name, address, phone): \_\_\_\_\_  
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## International collectors club to organize during conference

Collectors of honey pots and other honeybee memorabilia will hold an organizational meeting at 11:30 am Friday, November 13 during the Oregon-Washington beekeepers conference at the Greenwood Inn in Beaverton, Oregon.

This will be an international club. Founder Betty Ramsey has heard from collectors as far away as England.

The agenda will include selection of a title for the club, discussion of by-laws, election of temporary officers, membership dues, and a newsletter.

Ramsey recently shared an informal newsletter with potential members. The Salem collector stressed collecting as an investment as well as a hobby.

During the conference, Ramsey will exhibit pieces from her collection, including jewelry and cookie jars. She will also have duplicate items to sell or exchange.

Other collectors are invited to bring items to swap or sell, or to donate to the auction.

For more information write:  
Betty Ramsey, 4455 Nevada St.,  
Salem, Or. 97305, phone 1-503-393-3357.

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**Reduction Sale.** 100 to 1600, 10F, 9 5/8, 7 5/8 colonies, w/feeders on 4-way pallets. With support equipment or not. After 9/92...

Call 227-6142 M-F 8 to 5, 223-8830 5-10 pm. Terms cash!

**NOTICE TO SUBSCRIBERS:**  
Rates for the American Bee Journal have increased to \$15.60 per year, or \$11.70 for OSBA members when ordered through the association.

Oregon State Beekeepers Association

## The Bee Line

Connie Petty, editor  
1033 Gibson Hill Road N.W.  
Albany, Oregon 97321

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